

Village of Hines Creek Council Request for Decision (RFD)

Meeting:	Regular Council Meeting
Meeting Date:	July 28, 2020
Originated By:	Leanne Walmsley, Chief Administrative Officer
Title:	New Business – Purchase of a Skid steer/Bobcat Loader
File:	0217

BACKGROUND/PROPOSAL:

3 Equipment Quote Proposals went out for the replacement of the 2013 S590 Bobcat Skid steer.

1. Bobcat of the Peace
2. Finning Cat
3. Kubota Country

We have received the following quotes in response.

Finning Cat

Model: 242D3 Skid Steer Loader	
Attachments: 1 CAT 279-5369 Bucket –GP BOCE 68 in	\$56,900.00
Options on Warranty	
Upgrade warranty from two years to 7 years 3,500 hrs Premier	
Warranty with Travel coverage	\$ 6,480.00
Trade in value for our 2013 S590 1,720. Hrs with GP bucket is	\$(24,000.00)
(plus GST)	
 Total Finning Cat Quote (including trade in)	 \$39,380.00

Kubota Country

Model !SSV65P Skid Steer Loader Pilot (ISO)	\$52,500.00
Attachments: 72” Bucket, LF, BOE Bradoo	

No trade in with this model.

Bobcat of the Peace

Jason has contacted them numerous times with no one getting back to him on a quote or their program for replacement every year. If we should get a Quote prior to Tuesday July 28, 2020 I will bring it to the meeting.

DISCUSSION/OPTIONS/BENEFITS/DISADVANTAGES

All Skid Steer loaders are interchangeable with our current Bobcat sweeper e.g. attachments.


Team Auctions is having a two day auction in Fairview August 25-27, 2020 if we decide to go with another unit that does not take our trade in.

COSTS/SOURCE OF FUNDING (if applicable)

We can apply for funding for equipment purchases from MSI Capital or we can take this out of Capital Reserves – Public Works \$50,198.29 and/or the Rate Stabilization Reserve for the remainder.

RECOMMENDED ACTION:

That Council approve the purchase of Equipment Quote Proposal Q-00044135 242D# Skid Steer Loader c/w 68” bucket in the amount of 56,900.00 + additional 7 year 3,500 hrs. Premier Warranty with travel coverage at \$6,480. and to trade in our 2013 S590 Bobcat Skid Steer Loader at the quoted price of \$24,000.00 + GST.

Initials show support- Reviewed by:	Manager:	C.A.O. 
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EQUIPMENT QUOTE PROPOSAL

Finning (Canada) a division of Finning International Inc.

Q-00044135
242D3

INDUSTRIAL PARK WEST P.O. BOX 6120, 8610 87
AVENUE
PEACE RIVER AB
T8S 1S2

Sales Representative: Kurtis Lunn
Sales Representative Email: klunn@finning.com
Sales Representative Mobile: +1 (780) 6251152

Ship To

VILLAGE OF HINES CREEK

COD-CASH SALES ONLY 212 10 STREET
HINES CREEK AB
TOH 2A0 CA



Customer Information

Account Number: CA-0024302
Sales Contact:
PO Number:
Required Date: July 31, 2020
Owner Class: Municipal Government

Quote Information

Proposal Date: July 20, 2020 11:56 AM
Proposal Expiry: August 03, 2020
Delivery Method: TRK - Truck
Delivery Term: EXW - Customer Picks Up At
Serial Number:

Item	Qty	Description
MACHINE		
	1	242D3 SKID STEER LOADER
	1	BELT GP-SEAT
	1	CAB PACKAGE, PRO PLUS
	1	CERTIFICATION ARR, (US/CANADA)
	1	HEATER, ENGINE COOLANT, 120V
	1	INSTRUCTIONS, ISO
	1	PRODUCT LINK, CELLULAR PL240
	1	REAR LIGHTS
	1	SERIALIZED TECHNICAL MEDIA KIT
	1	TIRES, 12/16.5 CAT 10PR
<hr/>		
ATTACHMENTS		
	1	CAT 279-5369 BUCKET-GP BOCE 68IN
<hr/>		
FREIGHT		
	1	CUSTOM FREIGHT
<hr/>		
WARRANTY		



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Q-00044135

INDUSTRIAL PARK WEST P.O. BOX 6120,
8610 87 AVENUE
PEACE RIVER AB
T8S 1S2

Proposal Date July 20, 2020 11:56 AM
Proposal Expiry August 03, 2020
Sales Representative Kurtis Lunn

Item	Qty	Description
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1 STD FULL MACHINE 24MO / 2000HR

1 STANDARD WARRANTY TRAVEL

LOCAL SHOP

1 2YR/2,000 HOUR CAT BCP CVA AGREEMENT NO LABOUR, NO FLUIDS -
Previously for sale at \$1264.00 which is now available for only \$950

1 KEYS FOR NEW MACHINE SALE SUPPLY ONLY

1 ACTIVATION OF PRODUCT LINK

1 BEACON/STROBE LIGHT S & I

1 WINTER COVER-COLD WEATHER APPLICATION

Equipment Total

56,900.00 CAD

Taxes and levies are not included in the Equipment Total, Any sale resulting from this Equipment Quote Proposal is subject to Finning's standard sale terms and conditions unchanged, which will be attached to the Sales Agreement that documents the transaction. Sales documentation provided by the Customer will be of no force or effect.



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8610 87 AVENUE
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T8S 1S2

Proposal Date July 20, 2020 11:56 AM
Proposal Expiry August 03, 2020
Sales Representative Kurtis Lunn

Finance Notes:

Finance Option: Cash Sale

Finance Terms:



EQUIPMENT QUOTE PROPOSAL

Finning (Canada) a division of Finning International Inc.

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Proposal Date July 20, 2020 11:56 AM
Proposal Expiry August 03, 2020
Sales Representative Kurtis Lunn

Options (Not Included in the Equipment Total)

*Prices listed below only valid when sold with quoted machine

Qty	Description	Sell Price (CAD)
1	SSL 60/2000 EPTH TRAVEL	2,936.64
1	SSL 60/2000 PREMIER TRAVEL	3,897.12

CATERPILAR STANDARD EQUIPMENT** Quote/Proposal options may supersede the Caterpillar Standard***POWERTRAIN**

Cat C3.3B diesel engine
-Gross horsepower per SAE J1349
74.3 hp (55.4 kW) @ 2400 RPM
-Electric fuel priming pump
-Glow plugs starting aid
-Liquid cooled, direct injection
Air cleaner, dual element, radial seal
S-O-S sampling valve, hydraulic oil
Filter, cartridge type, hydraulic
Filters, canister type, fuel
and water separator
Radiator / hydraulic oil
cooler (side-by-side)
Spring applied, hydraulically released,
parking brakes
Hydrostatic transmission
Four wheel chain drive

HYDRAULICS

ISO or H pattern controls:
Electro/hydraulic implement control
Electro/hydraulic hydrostatic
transmission control

ELECTRICAL

12 volt electrical system
80 ampere alternator
Ignition key start / stop / aux switch
Lights:
-Gauge backlighting
-Two rear tail lights
-Dome light
Backup alarm
Electrical outlet, beacon

OPERATOR ENVIRONMENT

Operator warning system indicators:
-Air filter restriction
-Alternator output
-Armrest raised / operator out of seat
-Engine coolant temperature
-Engine oil pressure
-Glow plug activation
-Hydraulic filter restriction
-Hydraulic oil temperature
-Park brake engages

-Engine emission system
Gauges: fuel level and hour meter
Storage compartment with netting
Ergonomic contoured armrest
Adjustable joystick controls
Control interlock system, when operator
Leaves seat or armrest raised:
-Hydraulic system disables
-Hydrostatic transmission disables
-Parking brake engages
ROPS cab, open, tilt up
Anti-theft security system w/6-button
keypad
FOPS, Level I
Top and rear windows
Floor mat
Interior rear view mirror
USB Charging port
Horn
Hand (dial) throttle, electronic

FRAMES

Lift linkage, vertical path
Chassis, one piece welded
Machine tie down points (6)
Belly pan cleanout
Support, lift arm
Rear bumper, welded

OTHER STANDARD EQUIPMENT

Engine enclosure - lockable
Extended life antifreeze (-37C, -34F)
Coupler, mechanical
Hydraulic oil level sight gauge
Radiator coolant level sight gauge
Radiator expansion bottle
Cat ToughGuard TM hose
Heavy duty flat faced quick disconnects
with integrated pressure release
Split D-ring to route work tool hoses
along side of left lift arm
Hydraulic demand cooling fan
Per SAE J818-2007 and EN 474-3:2006 and
ISO 14397-1:2007

EQUIPMENT QUOTE PROPOSAL



Q-00044135

MORE FLEXIBILITY

Our set packages and optional services make it easy to choose the right CSA for your business and your budget.

Whether you need parts delivered to coincide with your maintenance schedule, or an all-encompassing repair maintenance and technical support package, we have the right solution for you.

We offer a choice of five CSA packages, and give you the option to add further services to create the most appropriate solution for your business.

All of our standard CSA packages include the benefit of: Genuine Cat® Maintenance Parts, Digital Connectivity, Condition Monitoring, Fluid Analysis and Flexible Payment Options. If you prefer to build your own, why not try our Tailored option? Tailored gives you maximum flexibility while retaining the invaluable insight that Digital Connectivity and Condition Monitoring provides, leaving you free to bolt on any of our other value-added services.

ESSENTIAL

Maintenance Kits

We provide you with everything you need to carry out all of your essential preventative maintenance using genuine Cat parts kits, supplied to you when you need them.

ADVANCED

Integrated Labour

Get all the benefits of Essential, with the reassurance of Cat certified technicians perform all major preventative maintenance services.

COMPLETE

Preventative Maintenance

The Complete preventative maintenance package takes the hassle out of servicing with Cat certified technicians carrying out all required servicing with genuine Cat parts kits.

ULTIMATE

Repair and Maintenance

Our Ultimate repair and maintenance solution provides total peace of mind, with all servicing, planned repairs, and breakdown response covered, offering you maximum protection and performance.

TAILORED

Customized Package

Completely customized to your business, Tailored support provides more of what you need and less of what you don't.

Jason Cox

From: Kurtis Lunn <klunn@finning.com>
Sent: Wednesday, July 22, 2020 11:08 AM
To: WTP@HINESCREEK.COM
Subject: Skid steer info and back up
Attachments: SS SSL SF MF EXMF T4-B-0118.fm.pdf; Village of Hines Creek 242D3 60M OP Lease 250HRS Gov Rate 4% FP.PDF

Jason,
Your trade value for your 2013 S590 1,720hrs with GP bucket is **\$24,000 plus GST**.

Upgrade warranty from two years to 7years 3,500hrs Premier Warranty with Travel coverage **\$6,480**.

60 month Operating Lease attached as well.

BACKING UP THE CAT VALUE BELOW;

RESALE VALUE COMPARISON

Auction Sale show the average CAT's sell for close to 20% higher than a Bobcat based on a 5 year old machine 242D vs S590.

Initial purchase price of ours vs there machine we can roughly be 10% to 20% higher than the competition.

The owning cost for the ownership period is almost equalized based on the higher trade or resale values.

High/Low/Average

You Searched For:

Manufacturers: caterpillar

Model Search Type: Contains

Models: 242d

Year: 2015 to 2015

	Auction
Total number of listings found	44
Highest price found	CAD \$41,627.50
Lowest price found	CAD \$16,270.58
Average price	CAD \$29,397.14
Average w/out High & Low	CAD \$29,418.43

High/Low/Average

You Searched For:

Manufacturers: bobcat

Model Search Type: Contains

Models: s590

Year: 2015 to 2015

	Auction
Total number of listings found	35
Highest price found	CAD \$38,132.19
Lowest price found	CAD \$7,085.30
Average price	CAD \$24,370.41
Average w/out High & Low	CAD \$24,477.17

MAINTENANCE COMPARISON

BOBCAT MAINTENANCE INFO ATTACHED FROM THE BOBCAT WEBSITE.

SERVICE INTERVAL	BOBCAT	CAT
COOLANT CHANGE	1,500HRS or every 24 Months	12,000HRS
ENGINE OIL CHANGE	50HRS INTIAL THEN 500HRS	500HRS
HYDRAULIC OIL CHANGE	1,000HRS or every 12 month	6,000HRS
DRIVE BELT	CHECK EVERY 250 HRS	NONE

Warranty	PREMIER	PT & HYD	Travel included
CAT	2 YEAR		YES
BOBCAT	1 YEAR	2ND YEAR	NO

REFILL CAPACITIES	242D3	S590	S595	
ENGINE HP	74HP	66HP	74HP	
LIFT CAPACITY	2,200 LBS	2,100 LBS	2,200 LBS	
COOLING SYSTEM	14L	11.7L	11.7L	CAT SIDE BY SIDE RAD WITH PROGRAMMABLE REVERSING OPTION

					HIGH SYSTEM TEMPERATURES CAUSING QUICKER CHANGES CAUSING MORE SERVICE DOWN TIME
COOLANT CHANGE	12,000HRS	1,500HRS OR every 24 MON	1,500HRS or every 24 months		
ENGINE CRANKCASE	11L	11L	11.4L		
FUEL TANK	94L	93L	93L		
HYDRAULIC SYSTEM	50L	36L	36L		CAT HAS LARGER CAPACITY TO KEEP SYSTEM COOL
HYDRAULIC TANK	39L	7.57L	7.57L		CAT LARGER TANK TO KEEP SYSTEM COOL WITH ANTI CAVITATION TANK
HYDRAULIC FLUID CHANGE	6,000HRS	1,000HRS or every 12 Month	1,000HRS or every 12 month		BOBCAT MUST CHANGE MORE OFTEN DUE TO SMALLER CAPACITY AND HIGHER HEAT IN THE SYSTEM
BELT DRIVE	NO DIRECT TO PUMP	YES	YES		EXTRA SERVICING TO REPLACE DRIVE BELT, REQUIRES EXTRA COST AND LESS EFFICIENT CHECK EVERY 250 HOURS AS PER BOBCAT

Thank you,

Kurtis Lunn

General Line Sales
 Finning (Canada) Ltd
 Peace River, AB
 780-625-1152 (Cell)
 780-625-3244 (Office)
 780-625-3236 (Fax)
 Local - 73244

SERVICE SCHEDULE

Maintenance Intervals

Maintenance work must be done at regular intervals. Failure to do so will result in excessive wear and early failures.

The service schedule is a guide for correct maintenance of the Bobcat loader.



WARNING

AVOID INJURY OR DEATH

Instructions are necessary before operating or servicing machine. Read and understand the Operation & Maintenance Manual, Operator's Handbook and signs (decals) on machine. Follow warnings and instructions in the manuals when making repairs, adjustments or servicing. Check for correct function after adjustments, repairs or service. Untrained operators and failure to follow instructions can cause injury or death.

W-2003-0807

Every 10 Hours (Before Starting The Loader)

- **Engine Oil** – Check level and add as needed.
- **Engine Air Filters and Air System** – Check display panel. Service only when required. Check for leaks and damaged components.
- **Engine Cooling System** – Clean debris from hydraulic fluid cooler and radiator assembly, fuel cooler, air conditioning condenser (if equipped), and rear grille. Check coolant level COLD and add premixed coolant as needed.
- **Fuel Filter** – Check the display panel. Remove the trapped water when required.
- **Lift Arms, Lift Links, Cylinders, Bob-Tach, Pivot Pins, Wedges** – Lubricate with multipurpose lithium based grease.
- **Seat Belt, Seat Belt Retractors, Seat Bar, Control Interlocks** – Check the condition of seat belt. Clean or replace seat belt retractors as needed. Check the seat bar and control interlocks for correct operation. Clean dirt and debris from moving parts.
- **Bobcat Interlock Control Systems (BICS™)** – Check for correct function. Lift and Tilt functions MUST NOT operate with seat bar raised.
- **Front Horn / Back-up Alarm** – Check for proper function.
- **Tires** – Check for damaged tires and correct air pressure. Inflate to MAXIMUM pressure shown on the sidewall of the tire.
- **Operator Cab** – Check the fastening bolts, washers, and nuts. Check the condition of the cab.
- **Indicators and Lights** – Check for correct operation of all indicators and lights.
- **Wheel Nuts** – Perform every 10 hours or daily for the first 30 hours, then as scheduled. Check for loose wheel nuts and tighten to correct torque.
- **Safety Signs and Safety Treads** – Check for damaged signs (decals) and safety treads. Replace any signs or safety treads that are damaged or worn.
- **Hydraulic Fluid** – Check fluid level and add as needed.
- **Heater and Air Conditioning Filters** (if equipped) – Clean or replace filters as needed.

SS SSL SF MF EXMF T4-B-0118

SERVICE SCHEDULE (CONT'D)

Maintenance Intervals (Cont'd)

Every 50 Hours

- **Hydraulic Hoses and Tubelines** – Check for damage and leaks. Repair or replace as needed.
- **Final Drive Transmission (Chaincase)** – Check fluid level and add as needed.
- **Parking Brake, Foot Pedals, Hand Controls and Steering Levers, or Joysticks** – Check for correct operation. Repair or adjust as needed.
- **Wheel Nuts** – Check for loose wheel nuts and tighten to correct torque.
- **Engine / Hydrostatic Drive Belt** – Perform at first 50 hours, then as scheduled. Check for wear or damage. Adjust or replace as needed.
- **Engine Oil and Filter** – Perform at first 50 hours, then as scheduled. Replace oil and filter.

Every 100 Hours

- **Battery** – Check cables and connections.
- **Engine Oil and Filter** – Perform every 100 hours when operating under severe conditions. Replace oil and filter.

Every 250 Hours or Every 12 Months

- **Engine / Hydrostatic Drive Belt** – Check for wear or damage. Adjust or replace as needed.
- **Drive Belts (Alternator, air conditioning, water pump)** – Check condition. Replace as needed.
- **Bobcat Interlock Control System (BICS™)** – Check the function of the lift arm bypass control.

Every 500 Hours or Every 12 Months

- **Fuel Filter** – Replace filter element.
- **Hydraulic Charge Filter, Hydraulic Reservoir Breather Cap** – Replace the charge filter and the reservoir breather cap.
- **Engine Oil and Filter** – Replace oil and filter.
- **Heater Coil and Air Conditioning Evaporator** (if equipped) - Clean the heater coil and air conditioning evaporator. Clean the plenum drains.

Every 1000 Hours or Every 12 Months

- **Hydraulic / Hydrostatic Filter** – Replace the hydraulic / hydrostatic filter.
- **Hydraulic Reservoir** – Replace the fluid.
- **Final Drive Transmission (Chaincase)** – Replace the fluid.
- **Engine Valves** – Adjust the engine valve clearance.

Every 1500 Hours or Every 24 Months

- **Coolant** – Replace the coolant.

SS SSL SF MF EXMF T4-B-0118

**Caterpillar Financial Services Limited
Finance Proposal**

CUSTOMER

Name: _____ Contact Name: _____
 Address _____ Fax #: _____
 City _____ Phone #: _____
 Province _____ Good if: _____
 Acknowledged by _____ Sep-20-2020
 Funded by _____ Sep-20-2020

DEALER

FINNING INTERNATIONAL INC. Quote or Transaction #4045606
 Sales person _____ Lunn N030, Kurtis Fax Number _____
 Dealer contact _____ Quote Date _____ 22-Jul-20
 Telephone _____ Quote Time _____ 09:38:52 AM

FINANCE PROPOSAL

This is Caterpillar Financial Services Limited's confirmation of the following finance proposal. This is a proposal only and is subject to credit approval, execution of documentation, and execution and approval of the application survey.

Finance Type _____ Operating Lease Quoted By _____ Crystal Cook
 Number of Payments _____ 60 Monthly Report Created By _____ Crystal Cook
 Payments _____ in Advance Territory Manager _____ Damara Banks
 Skipped payments _____

<u>New/Used</u>	<u>Model</u>	<u>ADR Code</u>	<u>Annual Hours</u>	<u>Qty</u>	<u>Amount Financed</u>	<u>Payment</u>	<u>Residual</u>	<u>Fixed Rate</u>
New	242D3	38 Contractors Movable Equipment Class	250	1	57,435.00	658.87	26,300.00	4.0000%

Special Conditions:
242D3

Serial Number - CAT0242DCHSX00775, Model Year - 2020, Standard Environment;
 Major Attachments-Air Conditioning, Cab, Tires; Blades/Buckets/Rippers-General Purpose Bucket

Payment Structure – Asset
 60 Monthly payment(s) of 658.87 at 4.0000%

CONDITIONS

Sales/Use/Property taxes: Lessee's responsibility (May not be included in the above payment amount).

Insurance: Insurance is the responsibility of the Borrower or Lessee. Physical damage coverage is required on all equipment whether financed or leased. On leased equipment, general liability coverage, minimum of \$1,000,000 per occurrence is required.

- Please note:
1. This finance proposal is acceptable only in its entirety and is subject to final credit approval by Caterpillar Financial Services Limited.
 2. Equipment cannot be delivered until documents are executed by Caterpillar Financial Services Limited.
 3. Equipment must reside in Canada at all times.

We appreciate the opportunity to provide you a proposal for this transaction.

Proposed by:

Acknowledged by:

 Caterpillar Financial Services Limited

 Date

KUBOTA COUNTRY



Quote # 995781

Reference: Jason #2

Expires: 07/15/2020

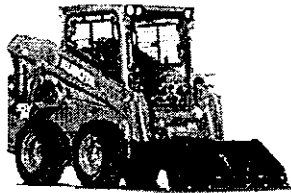
Prepared for: Village Of Hines Creek wtp@hinescreek.com

By: Sandy Bjornson

Equipment

1 New Kubota !SSV65P SKID STEER LOADER PILOT (ISO)

Item	Class	Description	Serial #	Qty	Unit Price	Ext Price
!SSV65P		SKID STEER LOADER PILOT (ISO)	50380	1	\$53,532.00	\$53,532.00
V131128120		SSV65PHFRC CAB/HYD COUPLER/HIGH FLOW/KSR		1	\$8,944.00	\$8,944.00
Includes .						
Cab		Cab		1	\$0.00	\$0.00
Hyd Coupler		Hydraulic Coupler		1	\$0.00	\$0.00
High Flow		High Flow		1	\$0.00	\$0.00
KSR & Self Leveling		Kubota Shockless Ride Control & Self Leveling Loader		1	\$0.00	\$0.00
*CELLUTRAK3		GPS Anti-Theft System SK&U (SEE NOTE)		1	\$799.00	\$799.00
*S5346		Hose Stay Bracket SSV		1	\$78.00	\$78.00
*S6612		72" Bucket,LF,BOE Bradco		1	\$1,846.00	\$1,846.00
*S6650CA		14 Pin Wire Harness Repair Kit		1	\$180.00	\$180.00



* Not exactly as shown. Shown with optional product.

Equipment Total	\$65,379.00
Discounts Include:	
Seasonal Discount	\$3,000.00
Total Discounts	\$16,725.72
Equipment Total Less Discounts	\$48,653.28
Freight	\$737.95
PDI	\$0.00
Setup	\$603.41
Taxable Environmental Charges	\$5.35
Total	\$50,000.00
Non Taxable Environmental Charges	\$0.00

Notes:

KUBOTA COUNTRY



Quote # 995781 Reference: Jason #2
Prepared for: Village Of Hines Creek wtp@hinescreek.com

Expires: 07/15/2020
By: Sandy Bjornson

Quote Summary

Notes:

Equipment Total	\$65,379.00
Total Discounts	\$16,725.72
Equipment Total Less Discounts	\$48,653.28
Freight	\$737.95
PDI	\$0.00
Setup	\$603.41
Administration Fees	\$0.00
Taxable Environmental Charges	\$5.35
Other Taxable	\$0.00
Plus Purchasable Warranty	\$0.00
Selling Price	\$50,000.00
Less Trades	\$0.00
Total After Trades	\$50,000.00
GST/HST	\$2,500.00
PST/QST	\$0.00
Non Taxable Environmental Charges	\$0.00
Other Non-Taxable	\$0.00
Total	\$52,500.00
Liens outstanding on trade-in	\$0.00
Cash Down Payment	\$0.00
Total After Cash Down Payment	\$52,500.00

To accept, please sign here and return to dealer



Bobcat

Product Quotation

Quotation Number: 24039D025919

Date: 2020-07-24 13:40:44

Ship to	Bobcat Dealer	Bill To
Village of Hines Creek Attn: Jason Cox Hines Creek, AB T8V 5R8 Phone: (780) 835-1329	Bobcat of the Peace, Grande Prairie, AB 11437 97TH AVE GRANDE PRAIRIE AB T8V 5R8 Phone: (780) 538-0791 Fax: (780) 538-1812 ----- Contact: Dennis Roessler Phone: (780) 538-0791 Fax: (780) 538-1812 Cellular: 780-876-1616 E Mail: dennis@bobcatofthepeace.ca	Village of Hines Creek Attn: Jason Cox Hines Creek, AB T8V 5R8 Phone: (780) 835-1329

Description	Part No	Qty	Price Ea.	Total	
S76 T4 Bobcat Skid Steer Loader 74.0 HP Tier 4 V2 Bobcat Engine Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Bobcat Standard Cylinder Cushioning - Lift, Tilt Engine/Hydraulic Performance De-rate Protection Glow Plugs (Automatically Activated) Horn Instrumentation: Standard 5" Display (Rear Camera Ready) with Engine Temperature and Fuel Gauges, Hour meter, RPM and Warning Indicators. Includes maintenance interval notification, fault display, job codes, quick start, auto idle, and security lockouts. Lift Arm Support	M0369	1	\$44,191.01	\$44,191.01	
				Lift Path: Vertical Lights, Front and Rear LED Operator Cab Includes: Vinyl Adjustable Vinyl Suspension Seat, Top and Rear Windows, Parking Brake, Seat Bar and Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 and ISO 3471 Falling Object Protective Structure (FOPS) meets SAE-J1043 and ISO 3449, Level I; (Level II is available through Bobcat Parts) Vinyl suspension seat with 2-point seat belt Parking Brake: Wedge Brake System Tires: 12-16.5, 12PR, Bobcat Heavy Duty Warranty: 2 years, or 2000 hours whichever occurs first Machine IQ Telematics	
P69 Performance Package Power Bob-Tach 7-Pin Attachment Control High Flow Two-Speed	M0369-P06-P69	1	\$6,531.84	\$6,531.84	
				Dual Direction Bucket Positioning Automatic Ride Control Reversing Fan	
C88 Comfort Package Clear Sides Enclosed Cab with Auto HVAC Sound Reduction	M0369-P07-C88	1	\$7,877.95	\$7,877.95	
				Heated Cloth Air Ride Suspension Seat Premium LED Lights Rear View Camera	
Touch Display with Radio & Bluetooth					
Selectable Joystick Controls	M0369-R01-C04	1	\$744.77	\$744.77	
				Total for this Machine \$59,345.57	
Description	Part No	Qty	Price Ea.	Total	
74" Heavy Duty Bucket	7272680	1	\$991.87	\$991.87	
--- Bolt-On Cutting Edge, 74"	6718007	1	\$288.44	\$288.44	
				Total for these items \$1,280.31	
Description	Part No	Qty	Price Ea.	Total	
4K Heavy Duty Pallet Fork Frame	7294305	1	\$389.15	\$389.15	
--- 48" 4K Heavy Duty Pallet Fork Teeth	6540182	1	\$262.66	\$262.66	
				Total for these items \$651.81	

Total of Items Quoted		\$61,903.11
Dealer P.D.I.		\$450.00
Freight Charges		\$1,817.75
Other Charges:	TIRE TAX; \$ 4.00 PER TIRE	\$16.00
Sales total before Taxes		\$64,186.86
Taxes:	Sales Tax NET Sales	\$3,209.34
Quote Total - Canadian dollars		\$67,396.20

Notes:

JASON:

THESE ARE PRELIMINARY QUOTES TO GET YOU STARTED. YOU MAY NEED MORE EQUIPMENT, OR DIFFERENT OPTIONS. THIS IS A NEW S740 I COULD FACTORY ORDER FOR YOU. I HAVE INCLUDED A BUCKET AND A SET OF FORKS. THIS IS YOUR MUNICIPAL PRICING.

All prices subject to change without prior notice or obligation. This price quote supersedes all preceding price quotes.

Customer Acceptance:

Purchase Order: _____

Authorized Signature:

Print: _____ **Sign:** _____ **Date:** _____

Finance Worksheet

QuoteFinance



Bobcat.

Product Quotation

Quotation Number: 24039D025918

Date: 2020-07-24 13:14:36

Ship to	Bobcat Dealer	Bill To
Village of Hines Creek Attn: Jason Cox Hines Creek, AB T8V 5R8 Phone: (780) 835-1329	Bobcat of the Peace, Grande Prairie, AB 11437 97TH AVE GRANDE PRAIRIE AB T8V 5R8 Phone: (780) 538-0791 Fax: (780) 538-1812 Contact: Dennis Roessler Phone: (780) 538-0791 Fax: (780) 538-1812 Cellular: 780-876-1616 E Mail: dennis@bobcatofthepeace.ca	Village of Hines Creek Attn: Jason Cox Hines Creek, AB T8V 5R8 Phone: (780) 835-1329

Description	Part No	Qty	Price Ea.	Total
S740 T4 Bobcat Skid-Steer Loader 74 HP Turbo Tier 4 Diesel Engine Air Intake Heater (Automatically Activated) Auxiliary Hydraulics: Variable Flow Backup Alarm Bob-Tach Bobcat Interlock Control System (BICS) Controls: Bobcat Standard Engine/Hydraulic Systems Shutdown Horn Instrumentation: Engine Temp & Fuel Gauges, Hourmeter, RPM and Warning Lights	M0275	1	\$47,201.18	\$47,201.18
				Lift Arm Support Lift Path: Vertical Lights, Front & Rear Operator Cab Includes: Adjustable Suspension Seat, Top & Rear Windows, Parking Brake, Seat Bar & Seat Belt Roll Over Protective Structure (ROPS) meets SAE-J1040 & ISO 3471 Falling Object Protective Structure (FOPS) meets SAE- J1043 & ISO 3449, Level I; (Level II is available through Bobcat Parts) Tires: 12-16.5 12 PR Bobcat Heavy Duty Warranty: 2 years, or 2000 hours whichever occurs first
P69 Performance Package Power Bob-Tach 7-Pin Attachment Control Kit High Flow 2-Speed	M0275-P06-P69	1	\$6,038.50	\$6,038.50
				Hydraulic Bucket Positioning Automatic Ride Control Reversing Fan
C37 Comfort Package Enclosed Cab with AC/Heat Sound Reduction Cab Accessories Package	M0275-P07-C37	1	\$5,559.84	\$5,559.84
				Deluxe Instrument Panel with Keyless Start Radio Heated Cloth Air Ride Suspension Seat
Selectable Joystick Controls (SJC) Telematics CANADA Strobe Light Kit, Amber	M0275-R01-C04 M0275-R51-C03 7129301	1 1 1	\$816.48 \$0.00 \$354.99	\$816.48 \$0.00 \$354.99
				Total for this Machine \$59,970.99
Description	Part No	Qty	Price Ea.	Total
74" Heavy Duty Bucket	7272680	1	\$991.87	\$991.87
--- Bolt-On Cutting Edge, 74"	6718007	1	\$288.44	\$288.44
				Total for these items \$1,280.31
Description	Part No	Qty	Price Ea.	Total
				Total for these items \$0.00
Description	Part No	Qty	Price Ea.	Total
4K Heavy Duty Pallet Fork Frame	7294305	1	\$389.15	\$389.15
--- 48" 4K Heavy Duty Pallet Fork Teeth	6540182	1	\$262.66	\$262.66
				Total for these items \$651.81

Total of Items Quoted	\$61,277.69
Dealer P.D.I.	\$450.00
Freight Charges	\$1,921.70
Other Charges: TIRE TAX; \$ 4.00 PER TIRE	\$16.00
Sales total before Taxes	\$63,665.39
Taxes: Sales Tax NET Sales	\$3,183.27
Quote Total - Canadian dollars	\$66,848.66

Notes:

JASON:

THIS IS THE NEW "R" SERIES S76 LOADER. THIS MACHINE AT 2900 LB CAPACITY IS A LITTLE SMALLER THAN THE 3200 LB S740, BUT THEY BOTH HAVE THE SAME HORSEPOWER. THE NEW "R" SERIES MACHINES HAVE A NEW OPTION ON DEMAND FEATURE WHICH YOU CAN PURCHASE OPTIONS AFTER YOU HAVE TAKEN DELIVERY OF THE MACHINE. THE "R" SERIES MACHINES ARE A TOTAL REDESIGN OF THE BOBCAT LOADER.

All prices subject to change without prior notice or obligation. This price quote supersedes all preceding price quotes.

Customer Acceptance:	Purchase Order: _____
Authorized Signature:	
Print: _____	Sign: _____ Date: _____

Finance Worksheet

QuoteFinance