

# Village of Hines Creek Council Request for Decision (RFD)

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| Meeting:       | Regular Council Meeting                       |
| Meeting Date:  | April 13, 2021                                |
| Originated By: | Leanne Walmsley, Chief Administrative Officer |
| Title:         | New Business – Fluent Contract                |
| File:          | 0117  |

## BACKGROUND/PROPOSAL:

Fluent's contract with the Village is up for renewal August 2021. It was discussed with Eric Gourley a rep with Fluent we could proceed with a 36 month contract, with a reduction in the monthly price from \$56.69/month to \$49.99/month. They would be able to waive the technician's fee of \$150.00 to install 1 motion, 2 indoor cameras, and a key fob, for an equipment total of \$515.00. Yearly savings of \$80.40. If we were willing to do a longer contract of 60 months, they could keep the price reduction the same, waive the technician's fee of \$150.00 and drop the total equipment cost down to \$405.00. Savings of \$110.00 in equipment costs for installation of additional equipment.

## DISCUSSION/OPTIONS/BENEFITS/DISADVANTAGES

## COSTS/SOURCE OF FUNDING (if applicable)

2021 Operating Budget

## RECOMMENDED ACTION:

That Council resolves to enter into a contract with Fluent for (36 months or 60 months), with a reduction price of \$49.99/month and to approve additional work to install 1 motion, 2 indoor cameras, and key fob in the amount of (\$515.00 or \$405.00)

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| Initials show support- Reviewed by: | Manager: | C.A.O. <i>Lu</i> |
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